



David T. Shafer

Associate

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Practice Areas

Business & Transactions
Cybersecurity & Data Privacy
Corporate and Organizational
Governance
Private Equity & Venture Capital
Mergers & Acquisitions
Debt Financing
Employee Incentive and Bonus Plans
Business Succession Planning
Fund Formation & Structuring
Nonprofits

Education

**University of Baltimore School of
Law**, J.D., 2015, *summa cum
laude*, Editor-in-Chief, *University of
Baltimore Law Review*

U.S. Merchant Marine Academy, B.S.,
2005

Bar/Court Admissions

Maryland

Dave counsels clients on a broad range of business and finance matters, such as mergers and acquisitions, purchase and sale of private businesses, commercial financing, private offerings of debt and equity securities, venture capital and private equity transactions, and general governance issues. He advises clients on all phases of their business life cycle, from formation and start-up through growth, operation, and sustainment to sale of the company—often counseling clients on matters related to customer and vendor contracts, securities and tax compliance, and employee incentive offerings.

Well versed in guiding clients through highly regulated industries, including government contracting, Dave is adept at efficiently drafting acquisition agreements, commercial loan agreements, joint venture agreements, mentor-protégé agreements, subcontract agreements, and private investment documents. Additionally, he assists clients to solicit, negotiate, and obtain Small Business Administration (SBA) loans from SBA-approved lenders, as well as help clients obtain financing through the SBA disaster assistance loan program. His practice also extends to serving as general outside counsel to companies, for both for-profit and nonprofit entities, providing day-to-day counseling, corporate governance, and contracts advice.

Dave serves as Co-Chair for the Firm's Cybersecurity & Data Privacy Team, where he and his colleagues counsel clients on matters related to cybersecurity and information privacy, including compliance with federal and state statutes and regulations, as well as industry standards and emerging regulatory requirements. He is experienced in interpreting statutes, regulations, and agency guidance to aid clients in the development of internal policies and procedures, and guiding companies through incident response and notifications following a data breach.

Prior to joining PilieroMazza, Dave worked as an associate at a large multi-regional law firm, where he worked on a variety of corporate and transactional matters, including advising buyers and sellers in mergers, asset purchase and sale transactions, and stock purchase and sale transactions. He also counseled companies in cybersecurity and data privacy statutes, regulations, policies, and breach response procedures.

While in law school, Dave worked as a student attorney in the Bob Parsons Veterans Advocacy Clinic, providing legal assistance to disabled veterans. In addition, he was a judicial intern for the Honorable Deborah K. Chasanow in the U.S. District Court for the District of Maryland.

Prior to law school, Dave served in the U.S. Marine Corps, deploying in support of Operation Iraqi Freedom and Operation Enduring Freedom. Following his service, Dave worked as a senior consultant in the cybersecurity field.