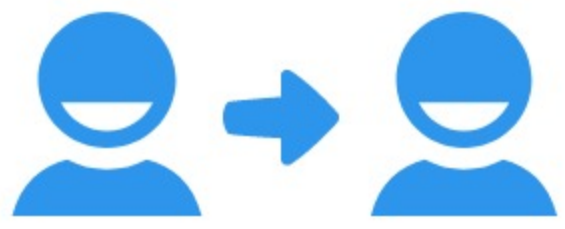


How It Works



Three face to face, ninety minute discussions with your team, conducted over the course of one year.



Select two sessions from below and based on what we learn, we will work with your team to decide on a third session.



Conducted by our top talent, blending all of our practice areas, and tailored to your individual business needs.



Mapping Your Company's Smart Growth

- Explore short and long-term goals.
- Review strategies for smart growth.
- Analyze actions for goal achievement.
- Discuss how to approach milestones.
- Identify hidden costs of growth.



Managing Employee Complaints in the Age of Whistleblowers

- Identify best practices in employee complaint management including:
- How to conduct investigations.
 - How to move ahead with necessary employment actions.
 - How to adjust your operating procedures to reduce your risk.



Incentivizing and Protecting your Workforce

- Explore tactics to retain top talent through times of growth and protect continuity.
- Analyze your current tools for employee retention.
- Identify how to protect your clients, your contracts, and intellectual property when an employee leaves the company.



Getting to Yes: How to Succeed in a Dispute with the Government

- Discuss how to:
- File claims, REAs, or price adjustments in an amicable manner to mitigate issues.
 - Protect your interests when changes in scope of work, modification of terms and conditions, funding issues, and wage adjustments arise.
 - Handle claims as or from a subcontractor.
 - Recover costs.



Considering a Sale or Acquisition

- Explore techniques to present your company as an attractive target.
- Discuss possible deal structures, financing options and what to expect from due diligence.



Contract Checkup

- Analyze your current contracts and compare to best practices for:
- Investment protection.
 - Federal contract compliance.
 - Relationship management.
 - Conflict resolution.

PLAYBOOK is our new product, tailored specifically to your company's circumstances, will enable your team to anticipate challenges and move proactively to stay ahead.

Contact Aditi Dussault, Director of Strategic Operations at adussault@pilieromazza.com for more information and pricing.
www.pilieromazza.com/playbook